

UNIVERSITY OF BATH

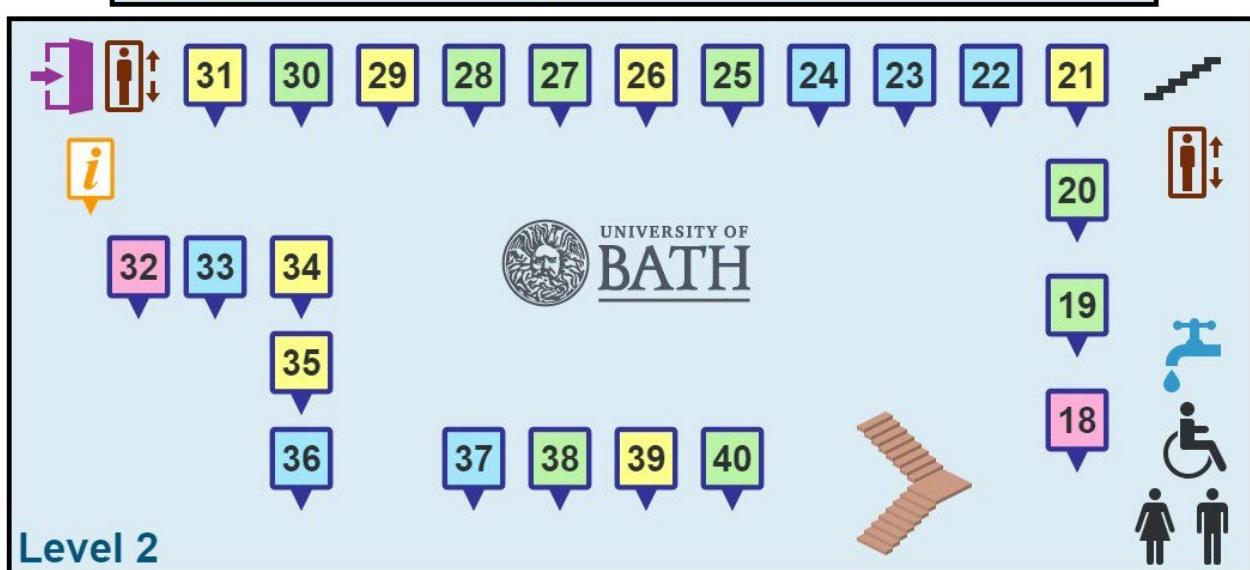
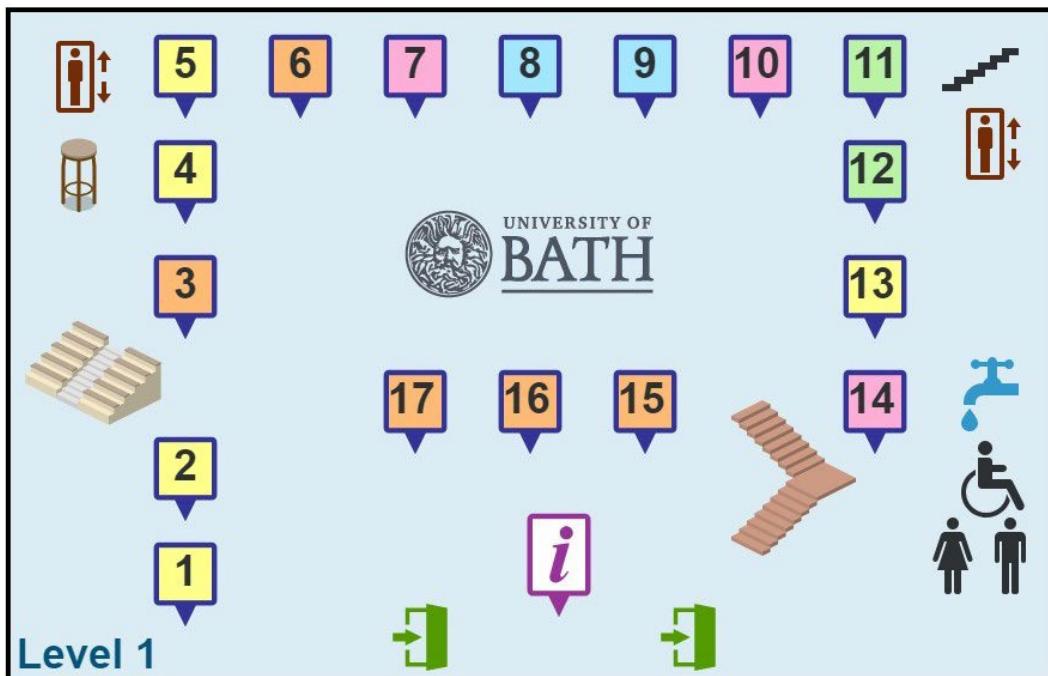
SUPPLIER EXPO 2024

SHOW GUIDE

Page	Contents
3	Floor Plan
4	Floor Plan Key
5	Exhibitors A-Z
13	Internal Services
16	Supplier Presentations Timetable
17	Procurement Team Contacts

SUPPLIER EXPO

6 June 2024



	Entrance & Exit (Main)		Toilets		Supplier Talks
	Entrance & Exit (To Parade)		Water Refill Station		Stairs
	Elevator		Procurement Stand (Main)		Networking Zone
			Procurement Stand		

	Science		Hospitality & Campus Services		
	Technology		Services		
	Office				

EXHIBITORS by Stand No.	
1	Clarity Travel
2	Insurance
3	Sustainable Food Commitment
4	Carbon Action Framework (CAF) Team
5	Enterprise Rent a Car Bath
6	Accommodation (ResLife)
7	Pattersons
8	GVAV
9	Sharp Business Systems UK Plc
10	Lyreco UK Ltd
11	BOC Ltd
12	RS Components
13	Sports Development - Team Bath
14	Stearn Electric Company Ltd
15	West Country Milk
16	Bewleys (Cafe Direct)
17	Hospitality - Food Direct
18	Healthy Bean
19	Merck
20	Brand
21	Amazon
22	Getech
23	Lenovo
24	IT Purchasing (ITP)
25	Antibodies.com
26	Tailwind
27	SciQuip
28	Slingsby
29	Recruitment/HR
30	Fisher Scientific UK Ltd
31	Pinfold Promotions
32	Mister Uniform
33	Assistive Technology
34	Print Services
35	Staff Benefits & Rewards Team
36	Stone Computers Ltd
37	APS Group
38	VWR/Avantor Sciences
39	Skylark Media
40	Scientific Laboratory Supplies Ltd

EXHIBITORS A-Z	
6	Accommodation (ResLife)
21	Amazon
25	Antibodies.com
37	APS Group
33	Assistive Technology
16	Bewleys (Cafe Direct)
11	BOC Ltd
20	Brand
4	Carbon Action Framework (CAF) Team
1	Clarity Travel
5	Enterprise Rent a Car Bath
30	Fisher Scientific UK Ltd
22	Getech
8	GVAV
18	Healthy Bean
17	Hospitality - Food Direct
2	Insurance
24	IT Purchasing (ITP)
23	Lenovo
10	Lyreco UK Ltd
19	Merck
32	Mister Uniform
7	Pattersons
31	Pinfold Promotions
34	Print Services
29	Recruitment/HR
12	RS Components
40	Scientific Laboratory Supplies Ltd
27	SciQuip
9	Sharp Business Systems UK Plc
39	Skylark Media
28	Slingsby
13	Sports Development - Team Bath
35	Staff Benefits/Rewards Team
14	Stearn Electric Company Ltd
36	Stone Computers Ltd
3	Sustainable Food Commitment
26	Tailwind
38	VWR/Avantor Sciences
15	West Country Milk

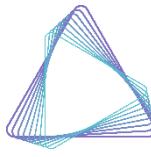
EXHIBITORS A-Z

Company	Stand	Description and Contact Details
	21	<p>Amazon Business</p> <p>Amazon Business is a professional procurement solution that enables you to choose from millions of products, manage purchase invoices and benefit from exclusive features tailored to your business's needs.</p> <p>Viola Wang smwang@amazon.co.uk www.business.amazon.co.uk</p>
	25	<p>Antibodies.com</p> <p>Antibodies.com supplies high-quality antibodies, proteins, ELISA kits, and other companion products to life science researchers that are sustainable, reproducible, and fair-traded. Our mission is to help advance biology research and drug discovery by enabling researchers to discover more, for less.</p> <p>Christian Lautenschlager christian.lautenschlager@antibodies.com www.antibodies.com</p>
	37	<p>APS Group</p> <p>Print Marketplace service. Promotion of print and promotional documents</p> <p>Karen Smith-Gibbons Karen.smith-gibbons@theapsgroup.com www.theapsgroup.com</p>
	16	<p>Bewley's (Cafédirect)</p> <p>From day one, Cafédirect has been a purpose-led business with genuine partnerships with coffee farmers who deserve better.</p> <p>By sharing the profits of the coffee we sell, we've made an incomparable impact over 30 years – our customers should be proud. Our long-term partnerships not only make lives better, but our coffee better, too.</p> <p>Gary Ayley gayley@cafedirect.co.uk www.cafedirect.co.uk</p>

Company	Stand	Description and Contact Details
	11	<p>BOC Ltd BOC is the largest provider of industrial, medical, and special gases in the UK and Ireland. As well as atmospheric gases, we supply thousands of different types of gas, and gas mixtures to more than 400,000 customers in an enormous range of industries.</p> <p>Daniel Grime 07900 702 875 <u>Daniel.grime@boc.com</u> Gill Morgan 07774 487 287 <u>gill.morgan@boc.com</u> <u>www.boconline.co.uk</u></p>
	20	<p>BRAND BRAND is a leading Liquid Handling Company with more than 70 years of experience and a trusted partner and reference in the lab. In 2023 BRAND was awarded Gold Status by ecovadis sustainability rating</p> <p>Dr John Mitchell <u>John.mitchell@brand.de</u> <u>www.brand.de/en</u></p>
	1	<p>Clarity Business Travel ClarityGO – built on the latest cloud technology, this intuitive, content-rich, and future-ready platform is like no other. Enjoy lightning-fast, tailored search results, seamlessly designed for a personalised user experience and continuously evolving to anticipate and meet your future needs.</p> <p>Karen Gardiner <u>karen.gardiner@claritybt.com</u> <u>www.claritybusinesstravel.com</u></p>
	5	<p>Enterprise Mobility Enterprise supply mobility solutions to organisations to support their business travel needs. With access to Daily rental, Flexi Rent (commercial fleet) and automated rental service - CarClub, all business travel can be undertaken in a cost effective, sustainable and risk free way.</p> <p>Rich Cooper <u>Richard.cooper@em.com</u> <u>Enterprise Rent-A-Car</u></p>

Company	Stand	Description and Contact Details
	22	<p>Getech</p> <p>With a team of experts focused purely on Higher Education, we are your established partner for client devices, infrastructure, and service solutions. Getech can help you create an active learning environment with educational technology that enhances your infrastructure and networks.</p> <p>Carl Gibbs cgibbs@getech.co.uk www.getech.co.uk</p>
	8	<p>GVAV</p> <p>GVAV is an industry-leading AV integrator committed to reducing environmental impact through sustainable practices and careful supply chain consideration. Sony's comprehensive portfolio, featuring their innovative BRAVIA professional displays, AI cameras, intelligent projectors, and advanced LED technology, deliver high-quality, efficient solutions.</p> <p>08000 274 006 sales@gvav.com www.gvav.com</p>
	18	<p>Healthy Bean Ltd</p> <p>Healthy Bean is a leading sustainable branded uniform, footwear, and PPE supplier. Trusted by 85+ UK Councils, 1,200+ Schools and Universities, the NHS, and leading Corporates, we offer 5,000+ products and a market-leading range of sustainable clothing, footwear, and PPE.</p> <p>Cindy Yao Cindy.yao@healthybean.org www.healthybean.org</p>
	23	<p>Lenovo</p> <p>Lenovo is the world's most successful IT manufacturer, designing and manufacturing award winning PCs, laptops, tablets, smartphones, servers, storage, and more. Higher education is the fastest growing segment in Lenovo UK and our dedicated and experienced HE team are always on hand to help.</p> <p>Simon Kirkland skirkland@lenovo.com www.lenovo.com/gb</p>

Company	Stand	Description and Contact Details
	10	<p>Lyreco UK Ltd Lyreco is one of UK's biggest General Office Suppliers into the Public Sector including the Education Sector.</p> <p>Liann Thomson 07773 662 276 liann.thomson@lyreco.com www.lyreco.co.uk</p>
	19	<p>Merck Life Science We help scientists to solve problems at every stage of their work. Our lab materials and services help make research, pharmaceutical and biotech production simpler, faster, and safer.</p> <p>Shaun Ryder Shaun.ryder@merckgroup.com www.sigmaldrich.com</p>
	32	<p>Mister Uniform Limited Mister Uniform is a Bristol based supplier of high quality uniforms and workwear, we supply clothing to: catering, security, front of house, maintenance, cleaning, gardens, engineering, science, retail and promotional and events clothing. We can embroider or print your logo onto any garment!</p> <p>David Pinnock david.pinnock@misteruniform.co.uk www.misteruniform.co.uk</p>
	7	<p>Pattersons Bristol Ltd Pattersons Bristol Ltd is a family run industry leading cleaning and catering supplier established in 1889 in Bristol. We believe in looking after our customers and that's why customer care is one of the most important things to us! We care about the environment, and we know that our customers do too, so we offer a selection of eco-friendly washroom systems, environmentally and sustainable cleaning products and biodegradable and compostable catering disposables.</p> <p>Mark Silcocks mark.silcocks@pattersons.co.uk www.pattersons.co.uk</p>

Company	Stand	Description and Contact Details
	31	<p>Pinfold Promotions Ltd Specialist supplier of promotional products, corporate merchandise, and clothing. In-house design and printing services</p> <p>Kerry Adcock kerry@pinfoldpromotions.co.uk www.pinfoldpromotions.co.uk</p>
	12	<p>RS GROUP We provide our customers with product and service solutions, enabling them to focus on their own aims of designing, building, maintaining, repairing, and operating industrial equipment, safely and sustainably.</p> <p>Ryan Jones 07802 215 074 Ryan.jones@rsgroup.com www.rsgroup.com</p>
 SCIENTIFIC LABORATORY SUPPLIES  AZENTA LIFE SCIENCES	40	<p>SLS SLS have grown to become the UK's largest independent supplier of laboratory equipment, chemicals, and consumables. Azenta Life Sciences stands as a prominent provider of state-of-the-art laboratory solutions, granting access to esteemed brands including Biocision, FluidX, Ziath, Freezerpro, and 4Titude.</p> <p>Charlene Moran cmoran@scientific-labs.com www.scientificlabs.co.uk</p>
	27	<p>SciQuip / Calibre Scientific SciQuip is a UK owned company supplying scientific & laboratory equipment to research, clinical, academic, and manufacturing professionals in the UK. The products we supply have been selected to help you to work more sustainably without impacting your daily workflows and practices.</p> <p>Ben McCarthy bmccarthy@calibrescientific.com www.sciquip.co.uk</p>

Company	Stand	Description and Contact Details
 SHARP Be Original.	9	<p>Sharp for Business UK</p> <p>Sharp's mission is simple, to 'make technology easy'. Sharp will be exhibiting their MFPs and AV screens which can help you and your organisation work smarter providing exceptional quality and effortless ease-of-use whether in an office, or in the classroom.</p> <p>Andrew Heppleston 07808 479 194 andrew.heppleston@sharp.eu Sharp for Business UK Your Technology Partner</p>
	39	<p>Skylark Media</p> <p>Skylark Media is a full-service creative video production and animation agency. We're B Corp certified and AdGreen sustainability trained. Our award-winning creatives specialise in motion graphics, filming, TV ads, post-production, photography, and integrated video campaigns.</p> <p>Nina Postans 0117 2580 011 nina@skylarkmedia.co.uk www.skylarkmedia.co.uk</p>
 Slingsby Your workplace partner	28	<p>Slingsby</p> <p>Slingsby's range of over 45,000 workplace products help increase efficiencies at work, improve health & safety and encourage recycling, plus much more. We have many 'Eco' environmentally friendly products, made from recycled content or renewable resources, labelled recyclable or biodegradable.</p> <p>01274 535 030 08002 944 440 sales@slingsby.com www.slingsby.com</p>
 STEARN Your Other Warehouse	14	<p>Stearn Electric Co Ltd</p> <p>Stearn supplies the UKUPC framework members with a vast range of products from white goods, heating, cooling, lighting, televisions, batteries and much more. All available for next day delivery and eligible for free WEEE collections of your old appliances.</p> <p>Alex Benwell alex.benwell@stearn.co.uk www.stearn.co.uk</p>

Company	Stand	Description and Contact Details
	36	<p>Stone, A Converge Company Stone has provided circular IT to HE for decades and supplies Bath with Apple and HP devices. Stone is first-ranked on NDNA Lot 1 and 3 and is the highest-scoring supplier on NWUPC's IT Equipment Reuse Recycling and Disposal Framework.</p> <p>08448 221 122 www.stonegroup.co.uk</p>
TAILWIND.	26	<p>Tailwind We are a dedicated video production agency, from creative development to content creation. We ensure that our clients not only receive quality results but also enjoy the journey. We are conscientious about our environmental, offsetting carbon emissions for our projects.</p> <p>www.tailwind.group</p>
 	30	<p>Thermofisher and Harvard Bioscience ThermoFisher Scientific is a biotechnology company that manufactures and distributes products and services to the global scientific research and clinical laboratory with lots of sustainability and greener choice solutions.</p> <p>Harvard Bioscience is leading manufacturer and distributor of Spectrophotometer, continuous glucose telemetry, amino acid analysers, electroporation system, organoid systems.</p> <p>Tolulope Olasupo Ian Molyneux www.fishersci.co.uk www.harvardbioscience.com</p>
	38	<p>VWR / Avantor Contracted laboratory supplier to the University of Bath. Supplier of Gloves, Glassware, and chemicals. Also equipment.</p> <p>Carl Saunders 07748 333 034 Carl.saunders@avantorsciences.com www.vwr.com</p>

Company	Stand	Description and Contact Details
	15	<p>West Country Milk, a family-owned SME based in Exeter, Devon, specialises in the daily delivery of fresh dairy produce across the UK and Ireland. They collaborate with up to 60 regional suppliers, many of which are also family businesses involved in dairy farming. West Country Milk manages deliveries to over 4,000 sites daily, ensuring efficient and sustainable distribution. Their commitment to reducing food miles and supporting local businesses underpins their operations, delivering over 40 million litres of milk annually.</p> <p>Howard Marshall 01392 350 000 wcmilk.co.uk</p>

INTERNAL SERVICES

Department	Stand:	Description and Contact Details
Assistive Technology	33	<p>Assistive Technology is a specialised provision of DDAT, designed to support staff and students by enhancing productivity in their work or studies, promoting inclusion and accessibility, and offering specialised solutions to overcome temporary or permanent difficulties when using technology.</p> <p>Contact: via the Self Service Portal.</p>
Accommodation (ResLife)	6	<p>The Accommodation Sales and Events team at the University of Bath provides both residential and non-residential conference services for Academic and Professional Services departments. During the summer months, they also operate a hotelier business, offering accommodations to staff, members of the public, and those visiting the university. They can tailor-make packages to suit the needs of your event and provide comprehensive Event Management services.</p> <p>Contact: conferencesandevents@bath.ac.uk</p>
Carbon Action Framework (CAF) Team	4	<p>The overarching goal of the Climate Action Team is to develop and implement targeted plans to deliver the 11 Climate Action Framework Principles, guiding the University's response to the climate emergency. We collaborate with teams across the University to transition to a zero-carbon campus, tackle our scope 3 emissions, and support staff and students in making low-carbon decisions. Our efforts focus on embedding net zero thinking into all policies and aspects of the organisation, reducing the carbon impact of our research, and fostering cross-disciplinary research on the climate emergency. Additionally, we drive forward climate-related learning and teaching activities. The Climate Action Team also works with a network of Climate Advocates to ensure a cohesive, whole-institution response within departments.</p> <p>Contact: climateaction@bath.ac.uk</p>

Hospitality - Food Direct	17	<p>Food Direct supply a range of food for events, including hot and cold drinks, working lunches, buffets, confectionery & cakes, alcoholic drinks, canapés, etc.</p> <p>We produce all our food in kitchens with level 5 food hygiene ratings.</p> <p>Contact: Catering@bath.ac.uk</p>
Insurance	2	<p>The Insurance Services team at the University of Bath manages insurance matters related to university activities, including travel, motor insurance, university property, personal effects, and liability covers. They also provide specific insurance support for placement students. The team assists staff and students in understanding and managing their insurance needs.</p> <p>Contact: s.c.holt@bath.ac.uk</p>
IT Purchasing (ITP)	24	<p>IT Purchasing handles all IT procurement requirements for university departments, including laptops, desktops, mobile phones, software, and other hardware. All IT purchasing needs are managed through this team to ensure proper processes and the use of contracted suppliers.</p> <p>Contact: via the Self Service Portal</p>
Print Services	34	<p>Print Services offers a wide range of printing and copying solutions to staff, students, and visitors. Services include large format printing, binding, laminating, and production of high-quality printed materials such as brochures, posters, and business cards. They ensure all printing needs are met with professional standards and efficient turnaround times.</p> <p>Contact: print@bath.ac.uk</p>
Recruitment/HR	29	<p>The Recruitment HR team assists departments with the entire hiring and recruitment process. They provide support in advertising job vacancies, managing applications, coordinating interviews, and ensuring a smooth onboarding experience for new hires. Their goal is to help departments attract and retain talented staff efficiently and effectively.</p>

Sports Development - Team Bath	13	<p>Team Bath provides support, facilities, and opportunities for staff, students, and professional athletes. They offer access to world-class facilities, expert coaching, and comprehensive programmes to help individuals at all levels achieve their sporting goals. The team is dedicated to fostering participation, performance, and personal development across a wide range of sports.</p> <p>Contact: team-bath@bath.ac.uk</p>
Staff Benefits & Rewards Team	35	<p>The Staff Benefits and Rewards team at the University of Bath provides a range of benefits and rewards for university staff. They manage various schemes and initiatives designed to support staff well-being, work-life balance, and professional development. These include pension schemes, health and wellness programmes, and opportunities for personal growth and recognition.</p>
Sustainable Food Commitment	3	<p>The University of Bath's Sustainable Food Commitment focuses on promoting environmentally friendly and ethical food practices. It aims to reduce food waste, source local and seasonal produce, and support fair trade. The commitment extends to offering a variety of healthy, plant-based options and engaging with the campus community to foster sustainable eating habits.</p>

SUPPLIER PRESENTATIONS

This year, suppliers will be delivering 15-minute mini lectures in Lecture Hall CB1.12, located on Level 1 of the Expo floor.

Time	Supplier	Presentation Title
11:00am	Antibodies	Advancing Proteomics: Innovations in Research Tools with Antibodies.com
11:15am	Brand	Micropipettes - selection, operation, and calibration
11:30am	Merck Group	Merck – Please Bother Us!
11:45am	GVAV	About GVAV: Audio Visual Solutions to Rely On'
12:00pm		
12:30pm	Lenovo	Lenovo Sustainability Solutions: Creating a sustainable, productive future for the University of Bath
12:45pm	Sharp	Sharp's innovative approach to environmental sustainability and corporate social responsibility
13:00pm	Tailwind	Why who we are, matters more than ever
13:15pm	Enterprise	Sustainable Travel- The Future of Mobility
13:30pm	Skylark Media	Revolutionise your communications
13:45pm	West Country Milk	West Country Milk- Linking the dairy chain
14:00pm	Healthy Bean	Discover Sustainable Solutions in Workwear and PPE with Healthy Bean Ltd

The **SUPPLIER EXPO** is brought to you by the Procurement Team:

Name	Position	Contact details	
Tony Brett	Head of Procurement	01225 38 6750	t.brett@bath.ac.uk
Kate Mullan	Deputy Head of Procurement Category Manager, Campus Infrastructure	01225 38 6939	km2202@bath.ac.uk
Lester Hayward	Deputy Head of Procurement Category Manager, IT	01225 38 4822	l.hayward@bath.ac.uk
Jim Stevens	Category Manager, Labs and Scientific	01225 38 4209	j.stevens@bath.ac.uk
Louise Rudall	Category Manager, FM Services, Furniture, Stationery, Workwear & White Goods	01225 38 6939	l.m.rudall@bath.ac.uk
Lewis Haynes	Category Manager, Hospitality, Campus Retail, Security	01225 38 7277	l.haynes@bath.ac.uk
Liam Kilawee	Category Manager, HR Recruitment, Sports Training Village, School of Management and Faculty of Humanities	01225 38 5634	l.kilawee@bath.ac.uk
James Piercy	Procurement & Stock Coordinator	01225 38 8913	jp2226@bath.ac.uk
Alison Bradley	Purchasing Data Administrator, Purchasing card administration	01225 38 5846	a.bradley@bath.ac.uk
Alana Coyle	Purchasing Data Administrator, Supplier information queries	01225 38 6751	a.j.coyle@bath.ac.uk
Michelle Godfrey	Purchasing Data Administrator, Supplier information queries	01225 38 5075	mg2193@bath.ac.uk
Richard Backholer	Procurement Systems Analyst	01225 38 6070	r.j.backholer@bath.ac.uk